#### Prof BS Saini

- From: "ashok dham" <placement\_akd@yahoo.co.in> Date: Monday, January 30, 2017 6:19 PM
- **Date:** Monday, January 30, 2017 6:19 PM

To:"BS Saini Pbi Univ" <placement.brs@gmail.com>; "Gaurav Deep AP UCoE" <deepgaurav48@pbi.ac.in>Subject:Fw: Fwd: 2 POOL Placement Drives @APIIT PANIPAT 1.KPG99 Inc.(US Staffing) on 3rd Feb 2017<br/>(Friday) 2. eClerx Services on 7th February 2017::B.Tech/B.E.(CSE/EEE/MECHATRONICS/ECE/IT/MBA<br/>(2015/16/17Batch) must register to Participate

Dr Balraj - pl post for B.Tech (CSE, Ece, ME) 2017 - online registration

Dr Dham

Sent from Yahoo Mail for iPhone

Begin forwarded message:

On Monday, January 30, 2017, 11:13 AM, crc1 APIIT <crc1@apiit.edu.in> wrote:

# ASIA PACIFIC INSTITUTE OF INFORMATION TECHNOLOGY SD INDIA PANIPAT

GT Road Karnal side, Near Toll Plaza , Panipat [Haryana] 132 103, India

Phone: <u>+91 180 6532444</u>, <u>6532555</u>

Email:tpo@apiit.edu.in Website : www.apiit.edu.in

Approved by AICTE, Ministry of HRD, Govt. of India and Dept. of Technical Education, Govt. of Haryana



## KPG99 Inc.(US Staffing) POOL CAMPUS Placement Drives

## on 3rd February 2017

**Participants:** B.Tech/B.E.(CSE/EEE/MECHATRONI CS/ECE/IT/MBA (2015/16/17Batch)

<u>Mandatory</u>: Registration is mandatory for participation on <u>http://www.apiit.edu.in/new s-and-events.html</u>.

There is no fee for registration/participation/sel ection.

**KPG99 Inc.(US Staffing)** A Professional IT Staffing Firm. The company have more than 500+ clients across the United States from all the sectors & industries Specialized team of 250+ consultants throughout the U.S. Information Technology Resource Management services (ITRM) solutions. The company have Expertise across various Technologies, Projects, functions & Domains and Ready pool of IT Consultants (GC& USC).

Website: www.kpgtech.com

CTC: 2.5 LACS Per Annum (Including Cab +Foods) + Incentive + Bonus

Numbers of openings: Bulk

Qualification: B.Tech/B.E.(CSE/EEE/MECHATRONI CS/ECE/IT/MBA (2015/16/17Batch)

Passed out would join immediately and passing out after exam.

## **Date/Day of selection procedure: 3rd February 2017(Friday)**

#### Time : 9:30 AM Sharp .

## Venue : APIIT SD INDIA near Toll Plaza Panipat Haryana

# Selection Procedure: 1. Written(English/Quant/Reasonin g/Technical) 2. GD 3. HR

**Days Working :** Monday to Friday (Sat- Sun off)

Location of Joining : NOIDA

**Position:** Business Development Executive (US Operations).

**Desired Skills :** 1. Good verbal and written communication skills.

- 2. Excellent time management skills.
- 3. Highly energetic and self-starter

### **Duties and responsibilities:**

Effectively promote company's services by equipping himself/herself of the market trends and practices. The candidate would be responsible for Identifying new leads. Screen all leads for accreditation eligibility before contacting the business. Researching organizations and individuals online (especially on social media) to identify new leads and potential new markets. Identifying decision makers among the targeted leads in order to start sales process. Contacting potential clients via email or phone to establish rapport and set up meetings.

Mandatory documents to be carried at the time of interview:

1.Graduate / Post Graduate Marks Sheets- a. Highest Degree (for all the semesters) b. XIIth c. Xth 2. Degree Certificate/s 3. CV(Latest with pasted photograph) 4. Colour Passport Size Photo 5. Photo ID Card (Driving License / Passport / Voter ID

Note : Any query regarding the Campus Drive can be mailed on  $\underline{tpo(@apiit.edu.in}$  .No call will be entertained



2.

eClerx Services POOL Placement Drives

on 7th February 2017

# Participants : B. Tech/BBA/MBA (2015/16/17 Batch)

Register to Participate @ http://www.apiit.edu.in/news -and-events.html.

There is no fee for registration/participation/sel ection.

eClerx Services Ltd.:

eClerx was ranked as one of Forbes Asia's 200 Best Under a Billion List and named as finalist in Teleos' Most Admired Knowledge Enterprise award. eClerx employs over 8,500 employees across its six Indian delivery centers offices in Mumbai, Pune and Chandigarh plus global client relationship locations in New York, London, Silicon Valley, Austin, Dublin and Singapore. For more information, please visit <u>www.eclerx.com</u>.

eClerx is a specialist outsourcing services provider serving the Broadband, Cable & Telecom industries in the US and UK including critical error identification, customer experience analysis, and end-user support to help minimize the costs

associated with servicing your clients, while improving service levels.

Mandatory: Registration is mandatory for participation on http://www.apiit.edu.in/new s-and-events.html.

Date : 7th February 2017(Tuesday)

# **Reporting Time : 9.30 AM Sharp.**

**Designation :** Junior Analyst/Analyst

Numbers of openings:		Bulk
Location :	Chandigarh	
Vertical :	Cable and Tel	ecom Services
Job Type :	Full-time	

# Qualification : B.Tech/BBA/BCA/BA/B.Com/MBA (2015/16/17 Batch)

# Salary : Handsome As per industry standard and Based on the performance in the interview.

# 1. Job Description for B.Tech/BCA :

- · · Monitor the customer interactions
- •• Analyze the customer accounts
- Verifying the customer accounts as per the data available
- Assisting the regular and routine customer queries regarding Products and services of the client via Chat
- Ensure that appropriate steps were taken to resolve customer's problems and providing feedback accordingly

• · · Basic Knowledge of Hardware (modems , Routers and Troubleshooting)

#### **Essential Skill Set Required**

- · · Ability to quickly and efficiently assimilate process knowledge
- • Must be reliable in terms of attendance and timing
- • Exhibit patience and ability to explain/help team members
- · · Good team player with analytical skills and high energy levels
- • Excellent communication and interpersonal skills
- Professional in conduct/behavior, appearance, and communication

# 2. Job Description MBA/BBA/B.Com:

- · · Reading Operator comments
- Checking service status of account in diagnostic tools
- · · Understanding of web technologies and cable setup
- · · Troubleshooting of technical issues related to modems & Routers
- • Effective communication and close looping with client in case of observation
- · · Updating status in internal as well as client tools
- •• Basic Knowledge of Hardware (Modems , Routers and Troubleshooting)

#### **Essential Skill Set Required**

- · · Ability to quickly and efficiently assimilate process knowledge
- ${\scriptstyle \bullet \cdot } \cdot$  Must be reliable in terms of attendance and timing
- • Exhibit patience and ability to explain/help team members
- · · Good team player with analytical skills and high energy levels
- • Excellent communication and interpersonal skills
- Professional in conduct/behavior, appearance, and communication

Qualifications: B.Tech/BBA/BCA/BA/B.Com/MBA (2015/16/17 Batch) (no backlogs)

#### Venue : APIIT SD INDIA near Toll Plaza Panipat Haryana

Mandatory documents to be carried at the time of interview:

1.Graduate / Post Graduate Marks Sheets- a. Highest Degree (for all the semesters) b. XIIth
c. Xth 2. Degree Certificate/s 3. CV(Latest with pasted photograph) 4. Colour
Passport Size Photo 5. Photo ID Card (Driving License / Passport / Voter ID

Note : Any query regarding the Campus Drive can be mailed on tpo@apiit.edu.in . No call will be entertained

**Shining Smile with Regards** 





Ph.D. (CSE), M.Tech.(CSE),

|Manager - Corporate Relations |Corporate Relations Centre|

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