

ToXSL Technologies Pvt. Ltd.
C-127,4th floor, Industrial Area, Phase-8, Mohali

Table of Contents

PHP Developer:.....	2
Hybrid Apps/Ionic:.....	2
Business Development:.....	3

ToXSL Technologies Pvt. Ltd.
C-127,4th floor, Industrial Area, Phase-8, Mohali

PHP Developer:

- Knowledge of PHP 5.x, one or more web application frameworks (Yii, CakePHP, CodeIgniter, Laravel).
- Hands-on experience in OOPS concepts and MVC design pattern.
- Strong in Data Structures, Algorithms, and Problem solving.
- Good knowledge in AJAX, JQuery, and XHTML.
- Good knowledge in MySQL and other RDBMS.
- Knowledge common third-party APIs (google, facebook, ebay etc).

Hybrid Apps/Ionic:

- Will work in Angular JS and Ionic framework.
- Knowledge of React JS, React native, Node JS, Hybrid apps,
- Mobile apps, Web services & Phone gap.
- Knowledge of HTML5 / CSS3.
- Knowledge of Android or iPhone SDK & Xcode will be an added advantage.

ToXSL Technologies Pvt. Ltd.
C-127,4th floor, Industrial Area, Phase-8, Mohali

Business Development:

- Implement the sales & marketing strategy to generate leads.
- Managing existing clients and acquiring new clients.
- Update and maintain prospect database by recording all prospecting activity on a daily basis.
- Maintain high activity level with prospects and timely follow-ups.
- Build and maintain sales pipeline status.
- Develop the strategy for list building based on researching target market.
- Co-ordinate development of detailed technical proposals with the technical team.
- Respond to client's technical queries and follow-ups as needed.
- Sending Proposal bid to grab new business opportunities.
- Project Bidding using odesk , elance websites.